

Satyug Darshan Institute of Engineering & Technology, Faridabad

Department of Management Studies

Academic year 2025-26

Programme: BBA IIFSB	Year & Semester: 11nd year & IV sem
Course Name: Organizational Behaviour	Course Code: BBF/204/V
Prepared by: Ms Sanchita Khantwal	

Unit I

Short answer questions

Q.N.	Question	KL
1	Define the term 'Organizational Behaviour'.	1
2	List the contributing disciplines to Organizational Behaviour.	1
3	Describe the basic elements of the OB model.	2
4	Explain the role of OB in the organizations.	2
5	Discuss the relation of psychology with OB.	2

Long answer questions

Q.N.	Question	KL
1	Discuss the different OB models.	2
2	Discuss the challenges and opportunities related to Organizational behaviour.	2
3	Explain the various contributing disciplines to Organizational behaviour.	2
4	Discuss the importance of Organizational behaviour in detail.	2
5	Explain the features of Organizational behaviour.	2

Unit II

Short answer questions

Q.N.	Question	KL
1	Explain the difference between emotions and moods.	2
2	List the different types of values.	1
3	Explain the meaning of reinforcement.	2
4	Define the term 'Perception'.	1
5	List the different components of attitude.	1

Long answer questions

Q.N.	Question	KL
1	Explain the process of perception and highlight the barriers to accurate perception.	2
2	Discuss the importance and factors influencing perception.	2
3	Explain the meaning and determinants of personality.	2
4	Discuss the major personality attributes and theories of personality.	2
5	Explain the various theories of motivation.	2
6	Explain the meaning of learning and various theories related to it.	2
7	Discuss in detail the affective, cognitive and behavioural component of attitude.	2

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Unit III

Short answer questions

Q.N.	Question	KL
1	Define the term 'Group Dynamics'.	1
2	Explain the meaning of conflict.	2
3	Discuss the term power in organizational context.	2
4	Explain the meaning of 'Group Cohesiveness'.	2
5	Discuss the concept of politics in organizations.	2

Long answer questions

Q.N.	Question	KL
1	Explain the meaning and different styles of a leader.	2
2	Discuss the various stages of group and team development.	2
3	Discuss the main sources of conflict. Explain the different conflict resolution techniques.	2
4	Explain the different sources of power in detail.	2
5	Discuss the different types of teams.	2
6	Explain the different functions of a leader.	2

Unit IV

Short answer questions

Q.N.	Question	KL
1	Explain the concept of resistance to change.	2
2	Discuss the meaning of 'Organizational development'.	2
3	Explain the difference between organizational culture and climate.	2
4	List the objectives of performance appraisal.	1
5	Explain the meaning of rightsizing and downsizing.	2

Long answer questions

Q.N.	Question	KL
1	Explain the different types of organizational structures and their impact on human behaviour.	2
2	Explain the reasons for resistance to change. How can we overcome resistance to change.	2
3	Explain the various organizational development interventions.	2
4	Discuss the various factors affecting organizational climate.	2
5	Explain the various elements of culture in detail	2